



February 13 & 14, 2019

Vancouver Convention Centre West
www.buildevancouver.com

PROSPECTUS



The Place To Be

BUILDEX Vancouver is the ultimate platform for reaching professionals who design, build and manage Vancouver's world-class properties.

It's All Here

- 14,000 Industry Professionals
- Keynote Presentations
- Roundtable Discussions
- Networking Events
- Tours
- Seminars
- Demonstration Areas

The WHO'S WHO of the Industry

Our event attracts professionals with an interest in the design, construction and management of all types of buildings including Architects, Interior Designers, Engineers, Contractors, Builders, Developers, Property Managers, and Project Managers.



SHOW
STATS

420+

Exhibits Showcasing the Latest Products

80 

Accredited Seminars

& 150



Expert Speakers

14,000 ATTENDEES

29.5% Architectural, Interior Design

29.0% Contractor (residential & commercial), Renovator (residential & commercial), Homebuilder

11.0% Building Owner/Developer, Property Manager

9.8% Consultant, Engineering, HVAC/Building Engineer, Specification Writer, Urban Planner

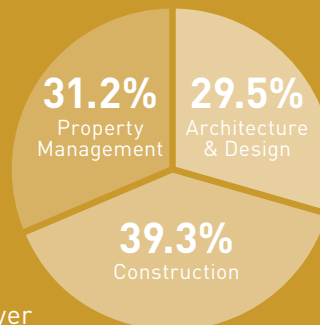
8.5% Construction Management, Contractor (non-residential), Renovator (non-residential)

6.6% Building Operations, Facility Management, Plant Management

2.4% Government

1.8% Concrete Industry, Manufacturer, Distributor, Supplier, Retail

1.4% Asset Manager, Real Estate Broker, Real Estate Financing, Lawyer



2 MILLION

Our audience is social!
Nearly 2 Million Twitter Impressions were generated during the promotion of the event

60,000

We receive a ton of website traffic, totaling more than 60,000 web visits annually

2000+ ARCHITECTURE & INTERIOR DESIGN — URBAN PLANNERS, DECORATORS, INDUSTRIAL DESIGNERS:

34F Design Inc.
Architecture49 Inc.
Alda Pereira Design Inc.
Alik Gladwin & Associates Inc.
B+H
BBA Design Consultants Inc.
Beyond Beige Interior Design
biCoastal Architecture
BING THOM ARCHITECTS
Bob's Your Uncle Design Ltd.
(BYU Design)
BOSSO Developments
BOTI Interiors
Box Interior Design Inc.
CEI Architecture
CHIL Interior Design
Corey Klassen Interior Design
Counterpoint Interiors Inc.
Cristina Oberti Interior Design Inc.
D'Ambrosio Architecture +
Urbanism
DA Architects + Planners
DesignLaB Interiors
DBGK ARCHITECTS
DIALOG
DIRTT Environmental Solutions
False Creek Design Group Ltd.
GBL Architects Inc.
Group 5 Design Associates Ltd.
Hager Design International Inc.
Herman Miller
HENRIQUEZ PARTNERS ARCHITECTS
HOK
INFORM
Kamei BC Ltd.
KASIAN ARCHITECTURE INTERIOR DESIGN AND PLANNING LTD
Kelly Deck Design
Krahn Group of Companies
LIV Interiors Inc.
Low Hammond Rowe Architects
MCM INTERIORS LTD.
Merrick Architecture – Borowski
Sakumoto Fligg Ltd.
MICHAEL GREEN ARCHITECTURE INC.
MNA Architect
Musson Cattell Mackey
Partnership
NSDA Architects

Oberto Oberti Architecture &
Urban Design Inc.
OMICRON
ONNI GROUP
Optimum Solution Design Build
OptionOne Design|Planning
Orchard Lane Properties Inc.
Paragon Design Group
Patkau Architects
PERKINS+WILL
Polygon Interior Design
Proscenium Architecture +
Interiors Inc.
PWGSC
Ratio Architecture Interior Design
+ Planning Inc.
RAW Interior Design Inc.
SmartDesign Group
Square One Interior Design
SSDG INTERIORS INC
STANTEC ARCHITECTURE LTD
Thinkspace Architecture
Planning Interior Design
Toews + Warner Architecture
Trepp Design Inc.
Walas Concepts inc
WHG Design

1000+ CONTRACTOR — SUBCONTRACTOR, RENOVATOR, INCLUDING:

Alexander Construction Ltd.
Amerisis Lighting Corp.
Axiom Builders Inc.
Applied Coatings and Restoration
Inc.
BDO Canada LLP
BelPacific Excavating & Shoring
LP
Berts Electric Ltd
BL Innovative Lighting
Brighter Mechanical
Burnaby Manufacturing Ltd.
Canadian Cutting & Coring Ltd.
Cobra Rebar
Colwin Electrical Group
Connelly Mechanical Systems Ltd
Control Solutions Ltd.
Cotton Bros. Excavating
CPS Electrical
Dayton Mills Construction Ltd.
Division 15 Mechanical Ltd.
Dual Mechanical Ltd
Durwest Construction
Management
Eagle West Cranes
ECCO Supply
Effix Interior Systems Ltd.

Fabric Air Inc
Gage-Babcock & Associates Ltd.
Garibaldi Glass Industries Inc.
Glastech Glazing Contractors Ltd.
Haebler Group
Humble Manufacturing Co Ltd.
Integral Group
Inter-Provincial Roof Consultants
IQ Engineering
ITC CONSTRUCTION GROUP
Jacob Bros. Construction Ltd.
Jomi Construction Ltd.
Kerkhoff Construction
Kinetic Construction Ltd.
Kryton International Inc.
Lance Bissett Ltd.
LEDCOR GROUP OF COMPANIES
Legacy Homeworks Ltd.
Lincor Enterprises Ltd.
LMS REINFORCING STEEL GROUP
Lowden & Park Associates Inc.
LPS Contracting Inc
Magil Construction Pacific Inc
Mainroad Group
Maple Leaf Disposal Ltd.
Marsh Canada Ltd.
Master Contract Services Ltd.
MCW Consultants Ltd.
Midvalley Rebar Ltd.
Mierau Contractors Ltd.
National Forming Systems Inc.
Nechako Northcoast
Construction
Newway Concrete Forming Ltd.
NRG Electric Ltd.
Omicron
Oxford Construction Ltd.
Pacific Group of Companies
Pacific Ropes Contracting Ltd.
Palcor Construction Ltd.
PCI Developments Corp.
PCL CONSTRUCTORS WEST COAST INC.
Peak Construction Group
Pedre Contractors
Peter Kiewit Infrastructure
Pinchin West Ltd.
Port Mann Construction Inc
RAM Construction Inc.
Retro Specialty Contractors
RMG Construction
Russell Mechanical Systems Ltd
Sandy Key Group
SCOTT Construction Group
SJH Contracting Inc.
Smith Bros. & Wilson (B.C.) Ltd.
Status Electrical Corp.
STUART OLSON INC.

Summit Brooke Construction
Corp.
Synkra Construction Corp.
TDS Industrial Services Ltd
Tec Agencies Ltd
The Salient Group
Tight 5 Contracting
Wales McLelland Construction
Western Integrated
Western Pacific Enterprises GP
Willow Spring Construction
Wilson M. Beck
Wylie-Crump Ltd.

900+ PROPERTY MANAGEMENT — FACILITY, PLANT, BUILDING OPERATIONS & MAINTENANCE, INCLUDING:
20 Vic Management Inc.
Allied Properties
Anthem Properties Group
Aquilini Properties LP
Arcturus
Avison Young
BCIT
BEEDIE DEVELOPMENT GROUP
BENTALL KENNEDY (CANADA) LP
BOFFO Developments Ltd.
BOMA BC
BOSA DEVELOPMENT CORP.
BROOKFIELD
CADILLAC FAIRVIEW
Century 21
Cittagroup
CMD Healthcare Management
Ltd.
Colliers International
Concert Realty Services Ltd.
CONCORD PACIFIC DEVELOPMENTS INC.
CREIT Management (B.C.) Limited
CRESSEY DEVELOPMENT GROUP
Darwin Properties
Dayhu Group of Companies
Dorset Realty Group Canada Ltd
FORTIS BC
Fraser Health
Gateway Casinos &
Entertainment Ltd.
GWL REALTY ADVISORS INC.
HOLLYBURN PROPERTIES LTD.
Honeywell
Hungerford Properties
Impark
IVANHOE CAMBRIDGE INC
Jericho Tennis Club

JLL
Kamei BC Ltd.
LEDINGHAM MCALLISTER COMMUNITIES LTD.
MacDonald Commercial Realty
Ltd.
Martello Property Services Inc.
MORGUARD INVESTMENTS LIMITED
Northern Property REIT
Onni Group of Companies
Oxford Properties
Polygon Homes
Qualico Developments
Shape Properties
Shaw Communications
Sun Peaks Resort Corp.
TELUS
The Butchart Gardens
Triovest Realty Advisors (BC) Inc.
Tsleil Waututh Nation
UBC PROPERTIES TRUST
UVIC Properties
Vancouver Aquarium
Vancouver Art Gallery
Vancouver Community College
Vancouver Convention Centre
VANCOUVER INTERNATIONAL AIRPORT
Vancouver Island University
Vinci Park
WESGROUP PROPERTIES
Whistler Resort Association

350+ GOVERNMENT — EDUCATIONAL & MUNICIPAL INSTITUTIONS, INCLUDING:
Aboriginal Affairs and Northern
Development Canada
BC HYDRO
BC Liquor Distribution
BC Ministry of Education
BC Ministry of Finance
BC Ministry of International Trade
BC Workplace Development
Services
BCIT
British Consulate-General
Brussels Invest & Export
Building and Safety Standard
Branch
Business Development Bank of
Canada
Canada Border Services Agency
Canada Post Corporation
Canada Revenue Agency
Capital Regional District
City of Burnaby

City of Castlegar
City of Coquitlam
City of Maple Ridge
City of New Westminster
City of North Vancouver
City of Port Coquitlam
City of Richmond
City of Surrey
CITY OF VANCOUVER
City of White Rock
CMHC
Consulate of Brazil
Consulate of Holland
Consulate of Pakistan
District of Mission
District of North Vancouver
District of Squamish
Foreign Affairs Trade &
Development Canada
FortisBC
FRASER HEALTH AUTHORITY
Fraser Valley Regional District
Gittlax'taamiks Village Govt.
Government of Quebec
ICBC
Langara College
Langley School District
Laxgalt'sap Village Government
National Research Council
Canada
Natural Resources Canada
Oyama Projects
Port Metro Vancouver
Public Works & Government
Services Canada
Revenue Canada
Richmond School District
School District #36
Sunshine Coast Regional District
Surrey School Board
Township of Langley
Transport Canada Civil Aviation
Tulalip Tribes
UBC
UVIC
Vancouver School Board
VIHA
WCB
WorkSafe BC

+950 REAL ESTATE BROKERS, FINANCING INSTITUTIONS & RETAILERS, INCLUDING:
A&W FOOD SERVICES OF CANADA INC.
Best Buy Canada Ltd.
Better Business Bureau
Blue Horizon Hotel

BlueShore Financial
BMO
Borden Ladner Gervais LLP
British Columbia Hotel
Association
Browns Restaurant Group
Canaccord Wealth Management
Canadian Coast Guard
Canadian Freightways
CANADIAN WESTERN BANK
CBC
Chase Paymentech
Coast Capital Savings Credit Union
Coast Mountain Bus Company
Craftsman Collision
DB Schenker Canada
DHL Global Forwarding
Earls Restaurant & Bar
EcoAction Recycling
European Union Chamber of
Commerce
Famoso Neapolitan Pizzeria
FASKEN MARTINEAU
Fortis BC
Four Seasons Hotel
Gateway Casinos
Genesis
Grant Thornton LLP
Grouse Mountain Resorts
Hilton Vancouver
HSBC
ICBC
Impark
JLL
JOEY Restaurant Group
John Fluevog Shoes
LandlordBC
LOCAL Public Eatery
LULULEMON ATHLETICA INC.
ORCA HealthCare Supplies Inc.
Pan Pacific Vancouver
Prospera Credit Union
Ramada Hotel Ltd.
Ritchie Bros.
Royal Bank of Canada
Sandman Hotel Group
Scotiabank
SEI Project Management
Sharps Audio Visual
Shaw Communications
Standard Life
Starbucks Coffee Company
T&T Supermarket Inc.
ThyssenKrupp Elevator
Urban Impact Recycling
Vancity Savings Credit Union
Vancouver Aquarium
WBI Home Warranty
White Spot Limited

LIMITLESS OPTIONS

More Than 600 Exhibits

Don't miss **BUILDEX Vancouver** — the largest tradeshow and conference for the building industry west of Toronto and on the West Coast of Canada and the United States. This is **THE** place to make meaningful connections with future customers!

Expect to:

- Generate qualified leads
- Develop new interest from established customers by upselling and cross-selling
- Launch new products or service offerings
- Test new ideas and get immediate feedback
- Build your brand and raise awareness
- Connect with professionals from all facets of the industry
- Enhance existing relationships

WHO EXHIBITS

BUILDEX features products, services, and technologies relevant to those designing, building and managing real estate of all kinds.

- Architectural products and services
- Building envelope products and services
- Building products, materials and supplies
- Building and wall systems
- Concrete and asphalt
- Energy conservation and management
- Engineering
- Flooring and radiant floor heating
- HVAC products and services
- Insulation
- Insurance and risk management
- Landscape and garden products
- Lighting
- Plumbing products
- Property maintenance products and services
- Roofing products, services and technologies
- Security systems and services
- Tile and stone
- Weatherproofing and rain screens
- Windows, doors and window coverings
- Wood products
- and more

"BUILDEX Vancouver has been one of those shows that has proven itself to be very successful for us; driving our business on the West Coast to become very, very successful."

– Peter Altobelli, YARDI



2018 EXHIBITOR & SPONSOR LIST

475 High Performance Building Supply
505-Junk
505-Junk Removal and Recycling
ABB Inc.
Abell Pest Control Inc.
ACG Materials
ACO Canada
AcoustiTECH/ Soprema
Acrytec Panel Industries
ADT Security Services
Aecolux Technology
Air System Supplies
Airstop (Isocell)
Akustus Industries Inc.
AL13 Architectural Systems
ALEC Lighting Control/Triangle Research
Allstar Landscaping Ltd
Allura
Altro Canada Inc.
AMC Insurance
Ames Tile & Stone Ltd.
Armvic Building System Inc.
Anser Power Systems
Applied Coatings and Restoration Inc.
ARC Document Solutions
Architectural Stone Decor
ARDEX Canada Inc.
Armatherm Inc.
ASSA ABLOY Canada
Assa Industrial
Asyma Solutions Ltd
Atlas Anchor Systems (BC) Ltd.
Atlas Pest & Wildlife
Avant Guard Gates and Access Controls Ltd.
Award Magazine
Bailey West Inc
Barclay Sales
Barker Manufacturing Inc.
Barkman Concrete Ltd.
Basalite Concrete Products - Vancouver, LLC
Bay Resource Group
BC Brick Supplies Ltd.
BC Housing
BC Quake Kits Inc
BC Wood Specialties Group
Beaver Plastics/ Logix ICF
Benjamin Moore & Co.
Better Business Bureau of Mainland BC
Bezdan Sales
BFL CANADA Insurance Services Inc.
BidCentral
Binners' Project
Blue Eco Enterprises
Blue Grouse Wine Cellars
blueberrycloud
BMS Plumbing & Mechanical Systems Ltd.
BOMA BC

Bradlee Distributors Inc.
Bramalea Elevator Ltd.
Bridgit
Brock White Construction Materials
Building Owners & Managers Association of BC
BuildingLink Canada
BURNCO Landscape Centres Inc.
CAD Details
CAG Cooling Solutions
Can-Cell Industries Inc.
Canada Mats
Canadian Architect Magazine
Canadian Stone Industries
Canam- Hambro
Canucks Sports & Entertainment
Cascadia
CCDEX
CHOA BC
Chubb Edwards
CISC, Canadian Institute of Steel Construction
Citron Hygiene
City Elevator Ltd.
Cloverdale Paint
Coast Wholesale Appliances LP
Coastal Ford Sales
Cole International
Color Master Tiles Canada Ltd.
Community Fire Prevention Ltd
Connectrac
ConstructConnect
Construction Specialties, Inc.
Corum Security
Cosentino
Crawford Compliance
CRL-U.S. Aluminum
CuraFlo of BC Ltd
Custom Building Products
Custom Ornamental Iron Works Ltd.
Custom Power Generation
CWB Maxium Financial
Cyclo Vac Central Vacuums, Retractable Hose Systems
Danver Outdoor Kitchens
DEL Communications Inc.
Demilec Inc
Designers Touch Building Products Inc.
Dexter Natural Stone Ltd
Dick's Lumber
Dinoflex Group LP
DMX 1-Step
Downtown Surrey BIA
DP Tile and Stone
DP Tile and Stone Co., Ltd.
DR Electrical
Draft Onsite
Dreamcrates Inc
DSD
Duradek Canada Ltd.
Duro-Last Roofing Inc.
DuROCK Alfacing International LTD
Dutch VR

DYG Windows Ltd.
Dyson Canada
E-Z Taping System
E9 Luxury Living
Eagle Imports Ltd
EarthBin Products
Edgewood Matting
Element Designs
Enforma Inc.
Engineered Assemblies
eOmni Solutions
Epson Canada
Euro Architectural Components
Euroline
EuroLine Windows Inc.
Evergreen Lighting Group
Everline Coatings and Services
Exhibau
Expert 3G
Expocrete Concrete Products
EZEZ Hoarding Inc
Faber
FalCan Industries Ltd
Fenster Windows & Doors
Firestone Building Products Canada
Firma Foreign Exchange Corp
FLO
Folding Sliding Doors Canada Ltd.
Foreseeson Technology
Freedom Capital Inc
Freedom Mobile
Fresh & Clean Management Co.
Garage Living
GE Appliances
Gentek Building Products
Glass Grit - Recycled Glass Abrasives
Glasspro Restoration
Gold Capital
Goodbye Graffiti
GRAPHISOFT
Greater Vancouver Home Builders Association
Green Abrasives Inc
Green Sheet Construction Data Ltd.
Green Tech Resurfacing
Grillage Bolar Canada Inc
Grime Fighters Service Group
Habitat for Humanity Greater Vancouver
Handy Appliances Ltd
Haynes Elevator
Health Canada
Henry Company
Hogan Stakes
Horizon North Logistics Inc.
Huard Distribution
HundredFold Productions
HVAC Systems & Solutions Ltd.
Hydrostar Products
Hytec Water Management
I-XL Building Products
IBC Technologies Inc
ICK Product Inc

IDIBC - Interior Designers Institute of British Columbia
Incredible Restorations
Independent Contractors and Businesses Association - ICBA
Innotech Windows + Doors
Innova Sound
Innovative Fall Protection Inc
Innovative Manufacturing Inc.
Inpro
Integrated Pest Supplies Ltd.
Integrated Structural Solutions
Interior Technology Inc.
Invent Dev Inc.
Investors Group Financial Services Inc.
James Hardie Building Products
Jim Pattison Lease
Johnson Barrow BC
Jolani Distribution Inc. (Buzon Canada)
K2 Stone
Karice Enterprises Ltd.
Kartners
Kermode Forest Products Ltd.
Knotwood
Kryton International Inc.
LabTest Certification Inc
LandlordBC
Lanefab Design
Langara College
Langara Island Lodge
Leicht Vancouver
Leisure Baths Ltd.
Level-Tech Concrete Systems
Leviton Manufacturing of Canada
LifeTec Construction Group Inc.
Light Recycle
Longboard Products
Lumenix
Lumigen Technologies
Lumon Canada
Lynden Door Inc
Malco Products SBC
Mansenville Plastics
MAPEI Inc.
Martin Knowles Photo / Media
Masonite International Corporation
Matt Concrete
McGregor & Thompson Hardware
McIntosh Perry
MediaEDGE Communications West Inc.
Mercedes-Benz Canada
Metcalfe Lighting
Metric Modular
Metrie
Metro Elevator Ltd.
Midland Appliance
Miles Industries - Valor Fireplaces
Milgard Windows
Mirage Screens
Mitsubishi Electric Sales Canada
Mix Solid Surface
Modern Classic

Molok North America Ltd.
Monde Home Products
Motionsafe, Inc / Genesis Restorations
Movilume Inc
Multivista
NABCO Canada
Nana Wall Systems Inc.
Naturally:wood
Nedco
Neogard
New Space Technologies
New York Institute of Technology
Nexelent Automation Ltd
Next Level Stormwater Management
Nichiha Fiber Cement
Nissan Commercial Vehicles
Nitro Pipe Freeze Inc.
Northwest Stoves Ltd.
Nuce
Nuheat
Oakhill Distribution Inc.-PurMarket
ODL Canada
Olon Industries, Inc.
Open Windows Inc.
OptiCrane Inc
OtterProducts- OtterBox/ Life Proof
Ouellet Canada
Pacific Art Stone
Pacific Quorum Properties Inc.
Pacific Rim Cabinets
Pacific Safety Consulting Group
PAMA
Panelex Industries Inc
Paragon Surfacing
Passive House Canada
Penfolds Roofing & Solar
PFAFF Leasing
Phoenix Restorations
Pigeon Patrol Products and Services
Pinchin Ltd
Pinnacle West Enterprises
PlanGrid
Plasti-Fab Ltd.
Pliteq Inc.
Polyglass Canada
Power Strata Systems Inc.
PowerHouse Building Solutions Inc.
PowerSafe Energy
PPG Architectural Coatings Canada
Precision Greens
Prima Stone Inc
PrismTech Graphics Ltd.
Priva
Procure Technologies
Profast
ProjectX Homes Inc.
Prona Tools Inc.
Prospan EWP
Prostar Contracting
Quad-lock
Quad-Lock Building Systems Ltd

Quantum Lighting Inc.
Quick Ship Panels
Quik-Therm Innovative Insulation
Radiance Energy
Radon Environmental Management Corp.
Ram Board
Ram Mechanical Ltd.
Real Life Roofing Inc.
REIC-BC Chapter
Reinforcing Steel Institute of Canada
Renaissance Mergers & Acquisitions
Rentcheck Credit Bureau
Resource Furniture
Retro Specialty Contractors
Rhino Carbon Fiber
Rick Hansen Foundation
Rismat (FloorGuard) Matting Systems Inc.
RNW/Resysta Distribution Inc.
Rockfon
ROCKWOOL (previously Roxul)
Romex Canada West
Rope and Cable Canada
Roxul
Royal Building Products
Rymar Synthetic Grass and Rubber
Safesidewalks Canada
Sagiper North America Inc.
Salto Systems Inc
San Group Inc.
Schluter Systems
Shadowshot Systems
Sherwin-Williams
Siga
Simba Flooring Corp.
Simple Shower Solutions
Simson Maxwell
SiteMax
Smart Garage
Smart Office Solutions
Solaira Heating Technology
Spectrum Brands
Sphere 1 Logistics Inc.
Stambol Studios
Steadyrack
Steel Toe Jobs, a PACWEST Careers Inc. Service
Strata CashBack Programs
Strata Reserve Planning
Structurlam Products LP
Stylestone Surfaces Inc
Super Save Group of Companies
Superior Fire & Flood Restoration
Surrey Cedar
Taiga Building Products Ltd.
Talius
Tamlyn
Tando
Techno Metal Post
Teklar Electrical & Property Services
Tempio Ventilated Facades

Termokomfort
The Azek Company
The Benchmark Group
The Western Group
Timeshare Exit Team
Toplevel Flooring
TORLYS Inc.
TR Trades Reproduction
Trail Appliances Ltd.
Transformations Landscaping
Trex Decking & Framing
Triad Lighting Technologies Inc.
Tuff Industries Inc.
U2 Fasteners
UBC - Master of Engineering Leadership
Ultra-Fin Inc
Urban Concrete Design
Urban Fireplaces
Urban Fireplaces Ltd.
Valley Countertops Industries
Van Isle Water
Vancouver ICF
Vancouver Regional Construction Association
Vancouver Safes
Vanplus Industries Inc
VaproShield, LLC
Velux Canada Inc
Ventacity
Vertical Solutions Inc.
Vetta Building Technologies Inc
Viceroy Houses
Vicoustic
Victor Wong Luxury Home Design International Ltd
Vicwest Building Products
Viewpoint Construction Software
Viewpoint Doors
Vinyltek Windows
Vortex Industries
Walas Concepts Inc.
Wallboard Trim & Tool
Warmup Inc.
Wayne Building Products Inc.
WerkMaster Grinders & Sanders Inc.
Westeck Windows & Doors
Western Elevator Ltd.
Western Turf Farms
Westside Pest Control Ltd.
Wijma
Winmar Property Restoration
WINSPIA Windows (Canada) Inc.
Wiston Working Materials
Wood WORKS! BC / Canadian Wood Council
Woodtone
WorkSafeBC
World of Walas
Xtreme Interior
Xypex Chemical Corporation
Yardi Canada Ltd.
Yaships Lighting Canada Inc
Zehnder America

A COST-CONSCIOUS TRADESHOW & CONFERENCE

Delivering a Return on Your Investment

TAILOR-MADE SESSIONS: With 80+ accredited continuing education seminars, attend one or more sessions which are approved for accreditation from AIBC, IDCEC, Homeowner Protection Office and BOMI. All of our sessions are priced individually and competitively to ensure that you get maximum value.

FREE TRADESHOW ACCESS: Delegates can walk the tradeshow floor when they register before the Early Bird deadline or if they register for a conference seminar.

COMPLIMENTARY PASSES: Invite your network, and premier customers with free passes to attend the event. We also circulate thousands of complimentary passes to exhibitors, sponsors, association partners and media.

EDUCATION IS INCLUDED: All exhibiting companies will have the option to register for educational sessions or to assign access to your most important customer.

EXHIBIT FEE

- \$33.25 per sq.ft.
- 10 x 10 minimum
- 10 x 10 – \$3,325 plus GST
- 10 x 20 – \$6,650 plus GST
- \$300 surcharge for corner locations (**per 1 corner)

Please note: All exhibits require a hardwall structure or pop-up display and flooring material (not supplied). Tables, chairs, decor and electrical services are available to rent for an additional fee. Hanging banners from the curtains or otherwise relying on the drape for your backdrop is heavily discouraged.

EXHIBIT SPACE RENTAL INCLUDES:

- Your website, directly linked from BUILDEXVancouver.com. Our website gets more than 60,000 visits annually!
- Six complimentary seminars (some exceptions) – 80+ seminars to choose from!
- Unlimited complimentary visitor passes for your customers
- Unlimited number of exhibitor badges
- Website listing in showguide distributed to 14,000+ attendees
- 24-hour security during the exposition
- Access to the most qualified prospects in your industry!

“They’re all senior leaders in the construction industry so to get them in one place, at one time, in a social setting is a unique experience that isn’t available any other way in the construction industry.”

– Philip Hochstein, Independent Contractors and Businesses Association



2018 PACKAGED SPONSORSHIPS

SPONSORSHIP PACKAGE	DIAMOND	PLATINUM	GOLD	SILVER
COST	\$12, 995	\$7,495	\$5,495	\$2,995
# AVAILABLE	2 Available	3 Available	4 Available	5 Available
Exposure in the full colour Attendee Planning Guide, mailed to over 30,000 Delegates.	Yes - Your corporate logo included on the front cover	Yes	Yes	Yes
Exposure on 30,000 Tradeshow Complimentary Passes, distributed to the industry. The passes entitle users to complimentary entrance to the tradeshow floor (\$25 value).	Yes – Your corporate logo included on the front of the Pass	Yes – Your corporate logo included on the front of the Pass	Yes	Yes
Post-show email: corporate message included in an email distributed to all show attendees.	Yes	Yes – corporate logo included		
High profile 10x10 Booth Space	Yes – upgrades available			
Copy of the BUILDEX Registration List	Yes			
Logo exposure in delegate confirmation letters	Yes	Yes		
Opportunity to welcome delegates, introduce and thank a speaker at a high-profile seminar.	Yes – full logo exposure on all signage, print and web materials for this seminar	Yes – full logo exposure on all signage, print and web materials for this seminar	Yes – full logo exposure on all signage, print and web materials for this seminar	
Pre-show email: corporate message included in an email distributed to all show attendees.	Yes			
Promote your company with an advertisement in our Official Showguide. This publication is distributed to all show attendees.	Yes – Full Page Advertisement. Upgrades available	Yes – Half Page Advertisement. Upgrades available	Yes – Half Page Advertisement. Upgrades available	Yes – Quarter Page Advertisement. Upgrades available
Corporate logo included in a full-page “Thank You” advertisement in the Official Showguide.	Yes	Yes	Yes	Yes
Corporate logo on the Master Floorplan in the Official Showguide to indicate your booth location.	Yes	Yes	Yes	Yes
Signage in the registration area, and centre aisle close to your booth.	Yes – with your logo prominently displayed	Yes – with your logo prominently displayed	Yes – with your logo prominently displayed	Yes – with your logo prominently displayed
Treat your customers at the show! Enjoy beer/wine tickets to distribute to your customers.	75 Beer/Wine tickets – with your logo prominently displayed on ticket	50 Beer/Wine tickets – with your logo prominently displayed on ticket	40 Beer/Wine tickets – with your logo prominently displayed on ticket	20 Beer/Wine tickets – with your logo prominently displayed on ticket

INDIVIDUAL SPONSORSHIPS

First Timer's Package

\$1,795

Only available to first time sponsors, this package is designed to allow your company to gently step into higher profile without breaking the bank.

Includes:

- Booth Extender: 3' x 7' floor sticker directly outside your booth in the aisle (\$1250 value)
- Quarter page ad in the showguide (\$550 value)
- Innovation Showcase (\$600 Value)

Total value is \$2400 but save over \$600 with this package

Pick Three Package

\$2,795

Available to all exhibitors, this package is designed to allow you to customize your sponsorship and still get the best value on a package. Includes your choice of three of the following:

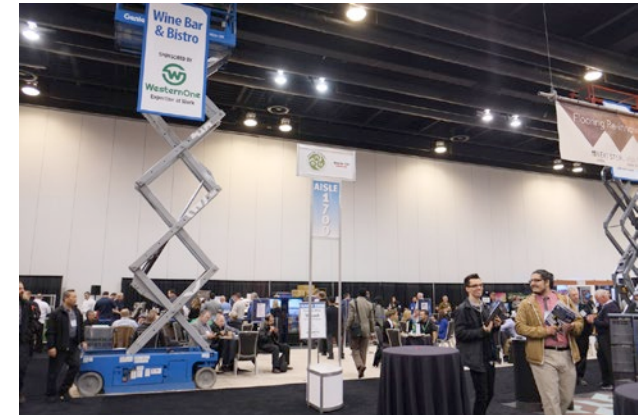
- Seminar Sponsorship (\$1695 value)
- Booth Extender: 3' x 7' floor sticker directly outside your booth in the aisle (\$1250 value)
- Full page ad in the showguide (\$1250 value)
- Billboard Advertising (\$750 value)
- Aisle Sign Sponsorship (\$600 value)
- Innovation Showcase (\$600 value)



Construct Café Sponsorship

\$6,000

- As one of two food and beverage areas at BUILDEX, the Construct Café is bustling with activity throughout the event. Great profile for Construction Industry leaders.
- Your logo(s) will be on all associated signage, drink tickets and more.
- Your logo(s) will also be on ceiling-hung signage, on the official show website and in the official showguide with a detailed description.
- Your company will also receive 50 drink tickets for your distribution at the show.
- Also includes the opportunity to create a branded experience in the Café area. This is done in co-operation with Show Management and requires joint approval.
- Includes 10x10 exhibit space (upgrades available).
- Post-show BUILDEX registration list.



Wine Bar & Bistro Sponsorship

\$8,000

- As one of two food and beverage areas at BUILDEX, the Wine Bar & Bistro is a busy networking area where delegates connect with colleagues, sit-down for lunch or enjoy a glass of beer/wine. PLUS, this sponsorship includes a 10 x 10 exhibit space (upgrades available) and the BUILDEX registration list.
- Your logo(s) will be on all associated signage, drink tickets and more.
- Your logo(s) will also be on ceiling-hung signage, on the official show website and in the official showguide with a detailed description.
- Your company will also receive 50 drink tickets for your distribution at the show.
- Also includes the opportunity to create a branded experience in the Bistro area. This is done in co-operation with Show Management and requires joint approval.

INDIVIDUAL SPONSORSHIPS



BUILDEX VIP Program & Lounge

\$8,000 – 1 Opportunity Available

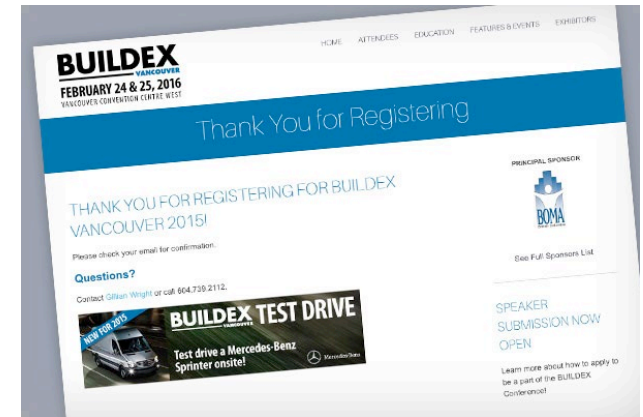
- The BUILDDEX VIP program allows attendees to purchase an upgraded tradeshow experience. Be associated with the VIP program, receive profile onsite at the VIP lounge, plus exhibit space and the BUILDDEX registration list.
- Your logo(s) will be included on the website, in tens of thousands of event emails, in the official showguide, various signage at BUILDDEX and much more.
- Also includes the opportunity to create a branded experience in the VIP Lounge area. This is done in co-operation with Show Management and requires joint approval.
- Speakers, sponsors and VIP industry leaders are also provided access to the Lounge area and amenities.
- This is an ideal location for VIPs to enjoy a complimentary coffee, a more relaxed location to eat their lunch or simply to rest during their busy day.
- Receive a 10x10 space directly outside the VIP Lounge to exhibit your products or services (upgrades available) and receive a copy of the BUILDDEX registration list



CEO Breakfast Sponsorship

\$4,500 – 4 Opportunities Available

- Taking place Day 1 to open BUILDDEX, this exclusive breakfast is attended by over 250 CEOs, Presidents and Senior Vice Presidents of the leading construction, development and architectural companies in British Columbia. This is an invite-only networking event. Past keynote speakers have included: Premier Gordon Campbell, Minister Rich Coleman, Minister Colin Hansen, Michael Campbell, Jock Finlayson, among others.
- Extensive logo profile on print, email and fax invitations plus onsite with signage and tent cards.
- Opportunity to introduce or thank speakers
- VIP access to the CEO Breakfast



Online Registration

\$5,000 – 1 Opportunity Available

- Get exceptional profile as attendees register for BUILDDEX. The highlight of this sponsorship is the opportunity for a branded page that all registrants will be directed to once they complete the online registration process.
- The BUILDDEX 'Thank you for registering' page will be co-branded to include the sponsor logo, key messaging, website links and even product or company video.
- The page is designed in co-operation with Show Management and requires joint approval but represents an exceptional branding opportunity.
- Your logo(s) will be included on the website, in tens of thousands of event emails, in the official showguide and much more.
- Post-show registration list.

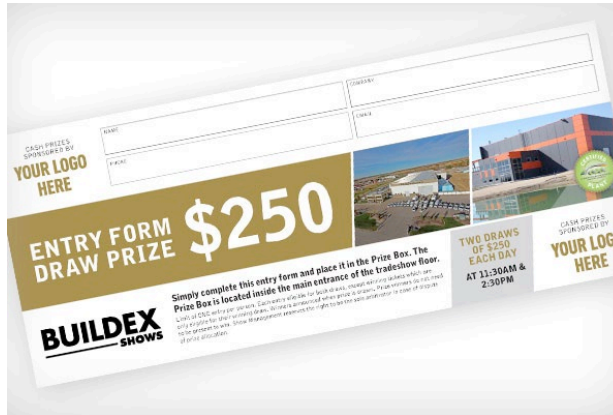
INDIVIDUAL SPONSORSHIPS



Registration Kickboards and Countertops

\$4,000 – 1 Opportunity Available

- Be the first exhibitor to welcome the thousands of attendees visiting BUILDEX! Your company logo and custom branding will be prominently displayed on all 5 registration kickboards (3 feet tall and 8 feet wide) and counter surfaces with your key messaging (see sample image below).
- Ensure your marketing message and call to action is front of mind as delegates enter the tradeshow floor
- Also includes the opportunity to create a branded experience near registration. This is done in co-operation with Show Management and requires joint approval.



Cash Prize Sponsorship

\$2,500 or \$5,000

- Adding energy and excitement to BUILDEX as a whole, multiple cash prize draws will be made each day. Entry forms distributed at all Education seminars plus various high profile locations at registration and on the show floor. This is the best & most cost effective way to guarantee the highest number of attendees to your booth.
- Draw box branded and located in close proximity to your booth location.
- Entry forms branded with your logo and brief messaging.
- Your logo and sponsor profile in the pre-event emails, Showguide and on-site Floorplan.
- Regular tradeshow floor announcements promoting entry and prize winners.
- Cash awards are include in the price of the sponsorship.
- One exclusive position at \$5000 or two co-sponsorship positions at \$2500.



Lanyards Sponsorship

\$4,000 – 1 Opportunity Available

- The single most impactful profile for onsite profile, the exclusive provider of the lanyards will have their brand on every attending delegate. Everywhere people turn your logo will be visible throughout the conference, tradeshow floor and all networking events.
- Your logo(s) will be included on the website, in tens of thousands of event emails, in the official showguide, various signage at BUILDEX and much more.
- The production cost for lanyards is NOT included in pricing but show management will work with you to find a cost effective provider.
- Contact us for more info and pricing details on the lanyards.

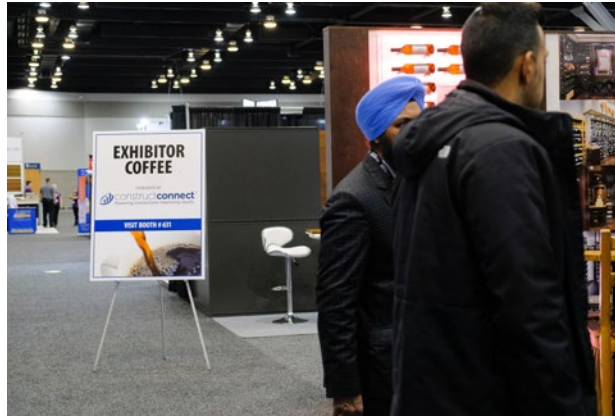
INDIVIDUAL SPONSORSHIPS



Industry Reception Sponsorship

\$4,000 – 1 Opportunity Available

- The annual BUILDEX Industry Reception is held once the show floor closes on Day 1. It is hosted on the seminar level with spectacular views of the world famous Stanley Park and Vancouver Harbour. This is a very cost effective way to garner company profile at BUILDEX.
- It is a widely-attended networking reception for both exhibitors and industry professionals.
- Your logo(s) will be included on the website, in tens of thousands of event emails, in the official showguide, various signage at BUILDEX and much more.
- Regular tradeshow floor announcements on Day 1 promoting attendance.
- Also includes the opportunity to create a branded experience at the reception. This is done in co-operation with Show Management and requires joint approval.
- Approximately 600 attendees enjoy complimentary beverages, hors d'oeuvres and the opportunity to network with industry colleagues.



Exhibitor Morning Coffee

\$2,000/day

- On either Wednesday or Thursday, exhibitors are welcomed with FREE coffee courtesy of your company at your booth. This is an excellent opportunity for face to face interaction and promotion of products/services you have to offer to fellow exhibitors.
- The morning coffee takes place prior to the show floor opening.
- Frequent tradeshow floor announcements during the coffee availability.
- Coffee cost from facility is included in the pricing.
- Two large signs in high profile show floor locations promoting the coffee giveaway.
- Two inclusions in pre-event email bulletins sent directly to exhibitors promoting giveaway and your company.



Seminar Level Coffee

\$2,000/day – 2 Positions Available (Wednesday or Thursday)

- On both show days there will be FREE coffee offered to BUILDEX attendees on the seminar level courtesy of an exhibiting company. This is an excellent point of exposure as delegates transition from the CEU accredited sessions to visiting the exhibit show floor. There are many creative forms of cross promotion possible to ensure you are the first company that attendees consider visiting as they move onto the tradeshow floor.
- The morning coffee takes place during high traffic times on the seminar level.
- Also includes the opportunity to create a branded experience at the coffee station. This is done in co-operation with Show Management and requires joint approval.
- Coffee cost from facility is included in the pricing.
- Two large signs on the seminar level locations promoting the coffee giveaway.
- Two inclusions in pre-event emails sent directly to confirmed registrants promoting the coffee availability.

INDIVIDUAL SPONSORSHIPS



Keg Sponsorships

\$3,000 Each – Choose to have your keg in one of the following tradeshow areas: Construction Area, Property Management Area, Architecture & Design Area

(Locations TBD in close proximity to sponsors booth)

- Includes company signage and booth number as the official keg sponsor
- Your corporate logo on refreshment tickets for your company to distribute onsite. Each ticket entitles attendees to a complimentary 12oz microbrew draught beer.

Your corporate logo on refreshment tickets distributed by Show Management to seminar attendees to encourage them to visit the Show Floor. You also have the opportunity to choose which target groups you would like them distributed to — Construction, Property Management, etc.



Showguide Bellywrap

\$6,000

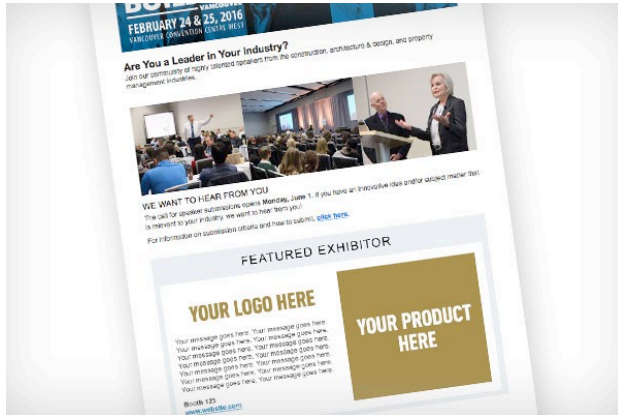
- This is the best showguide profile possible and offers the exclusive opportunity to own the showguide. Attendees touch your ad before they can open the show guide – more than 13,500 impressions onsite.
- The bellywrap is a 3" wrap on every showguide (front and back cover) that is added post production.
- Direct messaging to every attendee to drive traffic to your booth, promote your brand and launch your product.
- BUILDEX even handles the production and artwork has included it in the price.



Official Showguide Advertising

\$550 – \$1,250

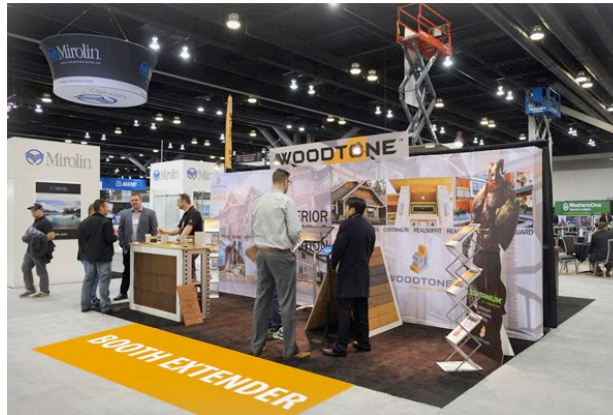
- Reach over 14,000 attending delegates with your display advertising. This is a full-colour glossy magazine-style showguide that is distributed at registration, and main entrances to the tradeshow floor.
- Encourage delegates to visit YOUR booth through Showguide Advertising. There is only one official showguide that is distributed at show registration!
- Rates start at as little as \$550 quarter page, and increase to \$750 half page and your full page is only \$1250.



Targeted Shared/Dedicated Email Blasts

\$1,250 – \$2,000

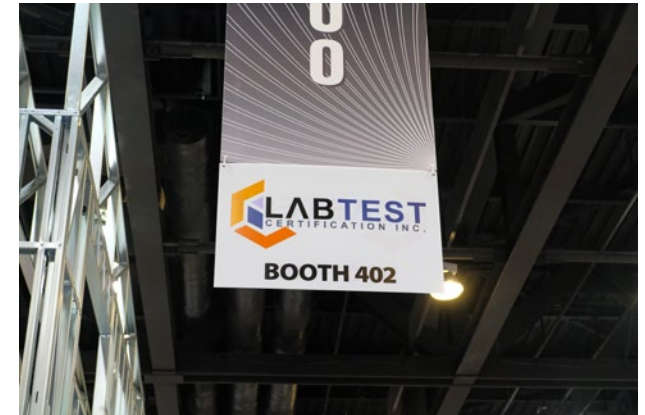
- Drive attendee engagement to your booth, to your website and reach upwards of 5000 specific registrants with your marketing message.
- Custom HTML email design and messaging available.
- Guaranteed inclusion of 25–40 word message, company logo, booth number, product image, and link to website.
- Maximum 5 companies per targeted email blast.



Booth Extender

\$1,250

- We consider this the best new way to separate your booth from your neighbours and the competition. Extend your booth presence and messaging into the aisle right at your prospects' feet.
- This custom 7' x 3', 4-colour floor sticker will distinguish your booth and increase your booth profile.
- Get creative and stop prospects and clients in their tracks.
- Custom design and production included.



Aisle Banner Sponsorship

\$650 – 1 Sponsorship Opportunity Available per Aisle

- As an aisle sponsor you create a simple way for potential customers to find you at the show while increasing your corporate profile outside the confines of your booth. Ideal for everyone especially if you missed out on a high profile corner or simply want more high profile visibility.
- Your logo is posted 20 feet high from the rafters along the main aisle.
- Only one sponsorship per aisle. Contact us early to reserve the best positioning!



Escalator Runner

Starting at \$4,000

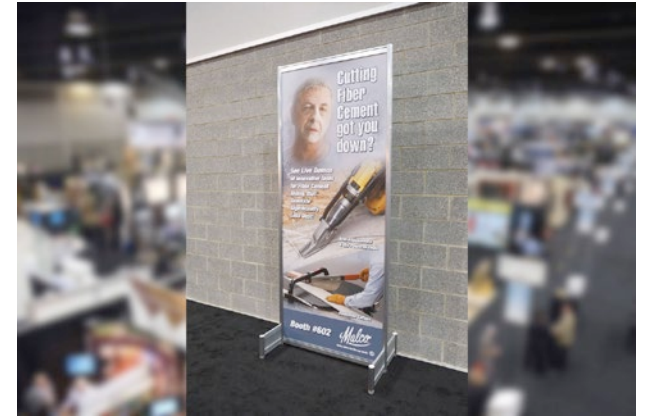
- With one of the longest escalators in Canada, the Vancouver Convention Centre offers an unparalleled opportunity for extended branding as delegates move up and down from seminar to tradeshow levels.
- Your logo and branded messaging will be seen multiple times by everyone riding the escalators.
- Ensure your marketing message and call to action is front of mind as delegates arrive on the tradeshow floor.
- Custom design and production included.



Floor Sticker Advertising

\$750 – Limited Availability

- Place your advertising at attendees' feet throughout BUILDEX Vancouver.
- These 2' x 2' floor graphics promote your company and double as great roadmaps to your booth.
- Each advertiser will receive two floor graphics to strategically place in their area of the show.
- Custom design, production and installation included.



Showfloor Billboard Advertising

\$750 – Limited Availability

- Whether you are launching a new product or just want to invite attendees to visit your booth, these signs are sure to get their attention.
- Advertise on a strategically placed 3'w x 6'h one-sided billboard in a high-traffic area of the show.
- Custom design, production and installation included.

"With the amount of industry people, this show attracts a targeted, laser focused buying group that you just don't get at other events."

– Darwin Ortis, Westeck Windows and Doors

WORLD OF CONCRETE® PAVILION

BUILDEX is excited to announce we are partnering with the internationally acclaimed World of Concrete to produce the World of Concrete Pavilion at BUILDEX Vancouver in February 2019.

In late 2014, our parent company, Informa, acquired Hanley Wood Exhibitions, producers of World of Concrete. One of the results is a tremendous opportunity to help them expand their brand further into British Columbia. The goal of this pavilion will be to bring the BC angle to this internationally acclaimed brand and vice versa.

The pavilion will include:

- World of Concrete pavilion area on the show floor at BUILDEX Vancouver 2019
- Seminar content covering topical issues specific to the concrete industry
- Sponsorship opportunities to align your brand with World of Concrete and BUILDEX
- Demo opportunities for select exhibitors

Who should exhibit or sponsor?

- Innovative products & services for the Concrete & Masonry industries
- Construction machinery & equipment suppliers geared toward the Concrete & Masonry industries

Who will attend?

- Over 14,000 industry professionals visit BUILDEX every year from Construction, Architecture, Interior Design and Property Management
- Including: Commercial & General Contractors, Construction Managers, Dealers/ Distributors, Designers, Specifiers, Masonry Contractors, Architects, Engineers, and many others
- Various companies working in the commercial Concrete and Masonry industries

For immediate inquiries, please contact:

Michael Pelsoci

Phone: 604.730.2034

Email: michael.pelsoci@informa.com



CONTACT US



Michael Pelsoci

Director of Sales

Phone: 604.730.2034

Toll-free: 1.877.739.2112 ext.
62034

Fax: 604.730.2044

Email:

michael.pelsoci@informa.com



John Connell

Account Manager

Phone: 604.730.2038

Email:

john.connell@informa.com

